



Jamf Vendor Manager

Yannis Vaios

732.861.3171

YannisV@ClimbCS.com

Supporting North America from North Carolina



How Can Yannis Help You?

- Assist with Business Development Programs
- Review of Partner Program
- Assist with Quotes and Orders
- Upsell Enablement
- Dedicated Team Trainings
- Onboarding New Partners
- Customer Support
- Licensing Support
- Sales Trainings
- Joint Calls with Partner and their Customers
- Provide Reseller Training

With over a decade of experience in technology sales, Yannis brings a deep understanding of strategic partnerships, vendor relations, and customer-centric solutions. Passionate about all things Apple, Yannis is committed to delivering excellence and driving value across the Apple ecosystem. Yannis works closely with internal teams and external partners to ensure seamless alignment with Jamf's mission: empowering organizations through powerful Apple device management. His dedication to building lasting relationships and optimizing vendor performance makes them a key contributor to Jamf's continued success.