



## N-able/CDW Vendor Manager

Jorie Pelafas

630.877.6137

JorieP@ClimbCS.com

Supporting N-Able & CDW from Chicago, IL



### How Can Jorie Help You?

- Account mapping & whitespace identification
- Campaigns, messaging & seller-ready collateral
- Sales enablement  
(trainings, talk tracks, battlecards)
- Deal support & opportunity acceleration
- Pipeline creation & outbound strategy
- Vendor + CDW alignment to win deals

*Jorie brings a strong sales background from CDW, where she has developed expertise working closely with customers and partners to deliver impactful technology solutions. Dedicated exclusively to CDW, she is deeply aligned with its mission and focused on driving meaningful outcomes. Jorie is passionate about building relationships, collaborating with partners, and helping organizations navigate evolving technology landscapes to support growth and long-term success.*