



Seagate Vendor Manager

Leo Barth

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Supporting Seagate Systems and Lyve Cloud from Denver, Colorado



How Can Leo Help You?

- Assist with Seagate Systems and Lyve Cloud Business Development Activities
- Onboarding of New Partners
- Seagate Partner Program Walk-through
- Sales Trainings and Enablement Planning
- Quote and Order Support

Leo has been working in channels for over 5 years, with experience in growing vendors across the technology spectrum. From networking to hyper-converged infrastructure to security and beyond. He brings a customer-centric approach to the channel, balancing partner and vendor relationships while driving revenue growth. When he's not helping you solve real world storage problems, you will find him cooking pizza or smoking BBQ in his back yard or camping with his English Bulldog Beau. His mission is to bring high performance Multi Cloud Freedom with predictable and affordable TCO to the channel community.