



Trend Micro Vendor Manager

Chris Hovey

P: 1.800.847.7078 x4290 | D: 716.771.8082

ChrisH@ClimbCS.com

Supporting Trend Micro in US from Buffalo NY



How Can Chris Help You?

- Business Development activities
- Onboarding new partners
- Review of Partner Program
- Assistance with Deal Registration
- Licensing and Upsell Guidance
- Licensing/Renewal management
- Sales Trainings
- Joint Calls with Partner/end customer

Chris is a seasoned channel professional with over 25 years in the IT industry, including 10+ years of experience working with Trend Micro. Chris is passionate about the cyber security industry, and is committed to providing the best possible distribution experience for his reseller and vendor contacts alike.