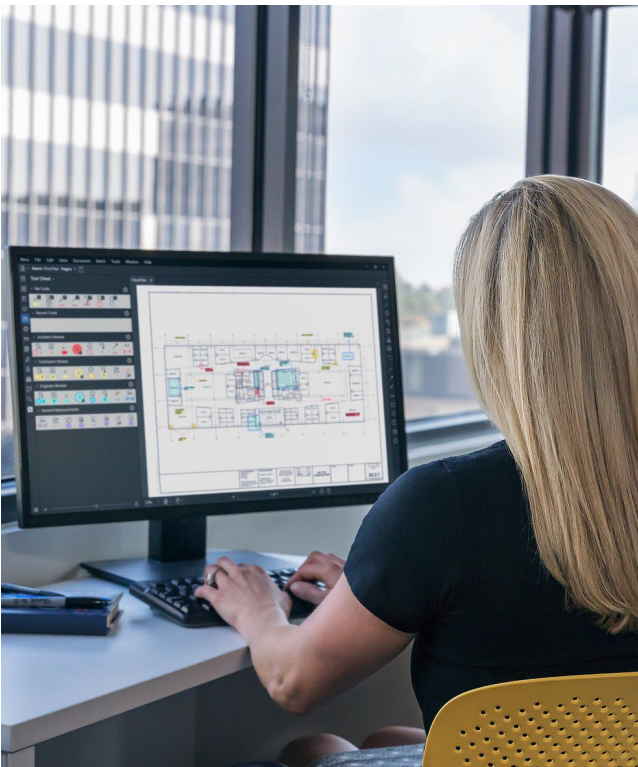


A Connected Jobsite Portfolio by Bluebeam

What to Listen for—and When to Lead with Each Solution

Bluebeam®, GoCanvas®, and SiteDocs® address different but connected stages of construction and field operations. Each product can stand alone, but together they support the full jobsite lifecycle—from planning and documentation to execution and safety. This portfolio allows you to lead with the right solution based on what the customer is experiencing today, while creating natural opportunities to expand over time.



Lead with Bluebeam®

When customers are focused on plans, drawings, and coordination across any type of project from buildings and infrastructure to utilities, energy, civil, manufacturing, or specialty projects.

Listen for:

- “We’re reviewing drawings over email or printed sets”
- “Markups get lost or overwritten”
- “Teams aren’t always working from the latest plans”
- “Design changes aren’t communicated clearly to the field”

Position Bluebeam as:

A collaboration and document review platform that keeps project teams aligned around the most current drawings and documents.



Lead with SiteDocs®

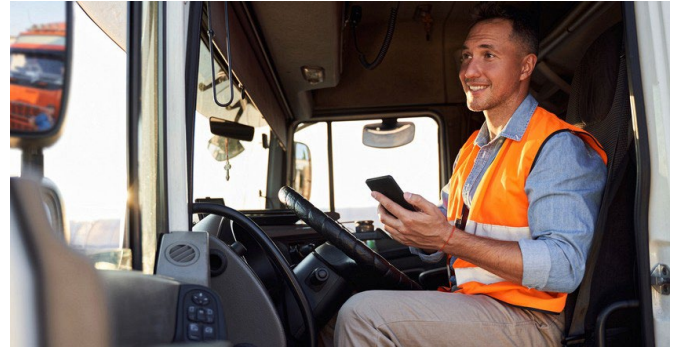
When safety, compliance, or risk is a priority.

Listen for:

- “We’re preparing for audits or inspections”
- “Safety documentation lives in too many places”
- “It’s hard to prove compliance”
- “Incidents or near misses aren’t tracked consistently”

Position SiteDocs as:

A centralized safety management platform that helps teams reduce risk, track compliance, and standardize programs across jobsites.



Lead with GoCanvas®

When customers are struggling with paper, spreadsheets, or delayed field data.

Listen for:

- “Field teams are still using paper forms”
- “We don’t see jobsite issues until days later”
- “The office spends too much time chasing down and re-entering field data”
- “I don’t have real-time visibility into job progress”
- “It’s difficult for me to go back and find job documentation when I need to”

Position GoCanvas as:

An operations solution that helps field teams work faster and make fewer mistakes by replacing paper processes with mobile forms and digital workflows.

How the Portfolio Comes Together

- Bluebeam improves collaboration on plans and documents
- GoCanvas captures structured field data and automates workflows between the office and crews
- SiteDocs ensures safety and compliance are embedded into daily operations

Each conversation can start in a different place—but the end goal is a more connected, efficient, and compliant jobsite.