

# N-able your customers, win cash rewards

Our Q3 SPIFF program available from **July 1<sup>st</sup> 2026** until **September 30<sup>th</sup> 2026**, is packed with rewards for driving new business, progressing opportunities through the funnel and winning deals.



N-able your dreams to come true this summer with our **latest incentive**.

Your success in driving N-able, empowers this change.

Start earning cash today with **N-able Rewards!**

## Register your deals

Register in **MarketBuilder** >

## Where to redeem your rewards

Head to N-able Rewards to redeem your eligible deals. Follow these steps to log in:

**1**  
Log in to  
N-ableMe

**2**  
Head to  
Resources

**3**  
Select  
MarketBuilder

**4**  
Click  
N-able Rewards

## Deal Registration SPIFFs paid to the Partner AE

**\$100** for every accepted deal registration of **\$10k+ in Net New ARR**

**\$200** for every accepted deal registration of **\$10k+ in Net New ARR that results in a one-hour demo and sales call with an N-able AE** (stage 25% in N-able sales cycle)

**\$300** for the AE & SE when you progress a qualified **\$10k+ Net New ARR deal to a 'Technical Stage'** (stage 50% in N-able sales cycle)

## Close-Won SPIFFs paid to both the Partner AE and SE

**\$3,000** for deals \$75k+

**\$2,000** for deals \$50k+

**\$1,500** for deals \$35k+

**\$1,000** for deals \$20k+

**\$500** for deals \$10k+

## N-able Change donation to The Butterfly Charity

|        |              |
|--------|--------------|
| DR     | <b>\$20</b>  |
| Demo   | <b>\$30</b>  |
| POV    | <b>\$50</b>  |
| \$10k+ | <b>\$100</b> |
| \$20k+ | <b>\$200</b> |
| \$35k+ | <b>\$300</b> |
| \$50k+ | <b>\$400</b> |
| \$75k+ | <b>\$500</b> |

Learn more about N-able Change by logging into

**N-able Rewards**

**N-able Rewards Terms and Conditions, Q3 2026.** Organizer-N-able Technologies Ltd, Floor 2, Dundee House, North Lindsay Street, Dundee, DD1 1FA). Rewards means such reward items, including Experience Rewards, digital media, gift certificates and gift cards (in physical or electronic form), prepaid cards and vouchers from the online catalogue, prizes, N-able branded merchandise, and other such one-off awards that Users may redeem Reward Points to purchase, as shall form part of the Program. "User" means each N-ABLE Reseller Account Managers and Sales Engineers who has accepted these Terms and Conditions of Use. "User" means each N-ABLE Reseller Account Managers and Sales Engineers who has accepted these Terms and Conditions of Use. Reseller Account Manager: A sales professional within an N-able reseller who owns and manages the entire sales process—from deal registration to closing N-able product deals. Reseller Sales Engineer: A technical expert within an N-able reseller who provides guidance on N-able products and supports the sales process from deal registration to close. These Terms and Conditions of Use apply to N-ABLE's N-able Rewards Program. This Program is open to Users who are a resident in North America and Canada, 18 years+ of age at the time of entry. "N-ABLE YOUR CUSTOMERS - NORTH AMERICA & CANADA" SPIFF is available between July 1st, 2026 until September 30th, 2026, generate N-able pipeline and close won business and earn up to \$3,400 equal to 3,960 points, per a deal. To qualify for this incentive the opportunity must be deal registered a new customer or cross sell deal, purchasing one of the following products above 100 user seat count: Cove Data Protection, Adlumin MDR and N-Central RMM (UEM). Renewals do not qualify for this incentive. To start earning User's must complete the following to earn rewards: Generate an N-able qualified deal registrations (5%) in net new ARR and earn 110 points, equal to £100. Complete a meeting with your customer and N-able Account Executive and earn 220 points, equal to £200. Drive a Adlumin MDR deal to N-able 'Technical Stage' (50% in N-able sales cycle) earn 330 points, equal to £300. Close won deal value to N-able worth \$10,000+ will earn 550 points, equal to £500. Close Won deal value to N-able worth \$20,000+ will earn 1100 points, equal to \$1000. Close Won Deal value to N-able worth: \$50,000+ will earn 2200, equal to \$2,000. Close Won deal value to N-able worth: \$75,000+. N-able Reseller Sales Engineers are only recognised and rewards for closed won business, no other activities apply. All MSP deals (based on N-able MSP SKUs) as well as renewal deals (based on renewal SKUs) are excluded from this incentive. Reward Points will expire after 12 months of allocation to the User's account unless redemptions are made within that 12-month period. Applicable points but must be redeemed by 17th July 2026. For Users based in North America and Canada individuals must declare all applicable taxes, they cannot receive their N-able Rewards until they have completed the 1099 form presented upon initial login to N-able Rewards. The Organizer or the Administrator reserves the right in its sole discretion to cancel or suspend the Program at any time. Save as set forth above, no correspondence will be entered into regarding either this Program or these Terms and Conditions of Use. In the unlikely event of a dispute, the Organizer's decision shall be final. The Organizer and/or the Administrator reserve(s) the right to amend, modify, cancel or withdraw this Program at any time without notice.