

Constellation Energy Enterprise Observability Win

WhitlockIS/VTG – SolarWinds – Climb



Overview

WhitlockIS / VTG secured its **first SolarWinds transaction**, closing a **3-year, \$814K enterprise observability agreement** with **Constellation Energy**, the nation's largest producer of carbon-free energy. The solution consolidates monitoring across **12,500 nodes** into a single SolarWinds Observability platform, combining Constellation's environment with an existing Calpine deployment under one contract and one SolarWinds ID through Insight — and why relationships are the true engine behind scalable success.

Why It Matters

- **First SolarWinds win** for WhitlockIS / VTG, establishing a new strategic vendor relationship.
- **\$814K total contract value** with a three-year commitment and annual billing.
- **12,500-node deployment** delivering enterprise-wide visibility and observability.
- **Consolidated licensing model** that simplifies management, renewals, and budgeting.
- **Growth platform established** for future expansion opportunities within Constellation.

What's Next

With the observability platform in place, the team is already pursuing follow-on opportunities, including SolarWinds SQL Database Monitoring, creating a clear path for account expansion.

Result

A flagship enterprise customer, a new SolarWinds partnership, and a multi-year foundation for future growth.