





#CLIMBWITHUS

Selling into federal, state and local government organizations can be a challenging and confusing process involving complicated contracts and lengthy sales cycles. Learning to navigate this process is crucial to uncovering the numerous opportunities that are available in the public sector.

That's why Climb's Public Sector Program was created: to help you leverage our government contracts to gain access to new opportunities in the public sector–faster, at lower costs, and with less competition–so you can easily and effectively market and sell products and solutions into federal, state and local government organizations.



## OMNIA Partners (formerly known as NCPA)

**Contract Number: 01-130** 

OMNIA Partners is a leading national government purchasing cooperative working to reduce the cost of goods and services by leveraging the purchasing power of public agencies in all 50 states.

OMNIA Partners utilizes state of the art procurement resources and solutions that result in cooperative purchasing contracts that ensure all public agencies are receiving products and services of the highest quality at the lowest prices.

Contact us: OMNIAPartners@ClimbCS.com



## GSA Multiple Award Schedule IT-70

Contract Number: 47QTCA19D008G

The GSA Schedule, also known as Federal Supply Schedule, and Multiple Award Schedule (MAS), is a long-term government wide contract with commercial companies that provide access to millions of commercial products and services at fair and reasonable prices to the government. MAS makes buying easy and efficient with the use of modern technology to connect government buyers and industry.

Contact us: GSA@ClimbCS.com



## CMAS — California Multiple Award Schedule

Contract Number: 3-20-70-3795A

California Multiple Award
Schedules (CMAS) offers a
wide variety of commodity,
non-IT Services, and information technology products and
services at prices which have
been assessed to be fair,
reasonable and competitive.
The CMAS Program creates
a pool of suppliers that an
agency can solicit offers from.
Our CMAS contract mirrors
our GSA contract.

Contact us: CMAS@ClimbCS.com



OMNIA Partners (formerly known as NCPA)

Contract Number: 01-130 Contact us: OMNIAPartners@ClimbCS.com

## **CURRENT VENDORS:**

Acronis arcserve<sup>®</sup>



AUTOMOX

Bitdefender.



CYREBRO





**W**Datadobi



**flashpoint** 























opentext<sup>™</sup>















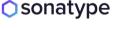
















**SUSE** 

















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CMAS — California Multiple Award Schedule

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**CURRENT VENDORS:** 

Bitdefender.









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