SUSE SOLUTION AREAS

ENTERPRISE KUBERNETES MANAGEMENT

DEVOPS; CONTAINERS AND KUBERNETES INITIATIVES

? How many Kubernetes engines do you use across your container deployments?

- **SUSE Rancher gives** you **one control plane** for all K8s: simplifying K8s administration.

? How much time do your App Developers spend configuring containers and not on app dev?

- **SUSE Rancher** handles configuration of containers so **APP Dev can focus on APPLICATION DEVELOPMENT!!!**

ENTERPRISE CONTAINER SECURITY

DEVOPS; CONTAINERS AND KUBERNETES INITIATIVES

? Is security of containerized applications a concern and inhibitor of your Kubernetes adoption?

- **SUSE NeuVector** is the NeuVector is the ONLY security product automating zero-trust for network, process and file access inside Kubernetes.

? Are you doing more than scanning your CI/CD pipeline?

- We **also scan** the development pipeline, but our real value is in the **real-time security**. It's a **more comprehensive and secure offering**.

ENTERPRISE LINUX MANAGEMENT

VP of INFRASTRUCTURE; SYSTEM ADMINISTRATORS

? Do you use multiple distributions of Linux?

? How many different tools do you use to manage your Linux?

- **SUSE Manager** can help consolidate tools and spend and simplify your Enterprise Linux Management.

? How long does it take you to go to many different support resources to patch your Linux?

- **SUSE Manager** consolidates it all with one tool
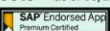
ENTERPRISE LINUX SUPPORT

VP of INFRASTRUCTURE; SYSTEM ADMINISTRATORS

? Running workloads on CentOS 8? End of Life is end of 2022. Where are you going to get support?

- *SUSE's Liberty Linux allows for SUSE to **support CentOS 8 after 2022**.*

? Looking for an alternative to Red Hat Support?

- **SUSE Liberty Linux** provides you with greater, more comprehensive Red Hat support at a **30-40% SAVINGS!!!**

DEAL REGISTRATION at PARTNER.SUSE.COM
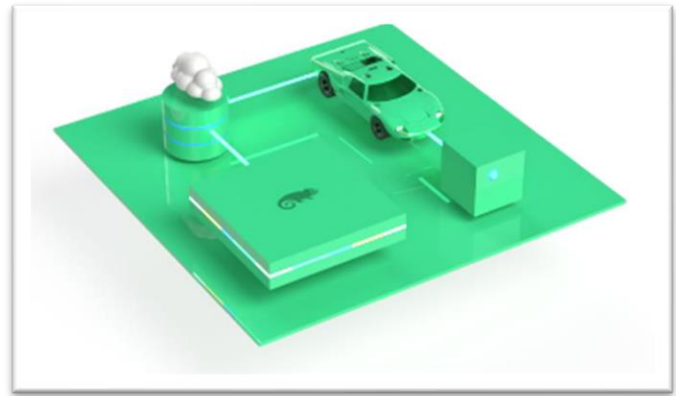
SAP ENVIRONMENTS AND HANA MIGRATION	EDGE COMPUTING

SAP BASIS ADMIN; SAP CENTER OF EXCELLENCE

? Do you run SAP in your Enterprise?

- **SLES for SAP** is the preeminent OS for all SAP instances.
- **85%** of all Linux based SAP runs on SUSE

? How is your migration to SAP S4/HANA going?

- *90% HANA* implementations use SUSE
- *SAP uses SLES for SAP for their enterprise*
- *Technical Benchmark tests scoreboard!!*

INFRASTRUCTURE MANAGEMENT; DEVOPS

? How do you build, deploy, and manage cloud apps on the edge?

? Are you looking to replace legacy systems?

? How are you managing edge device lifecycles?

- *SUSE Edge* offers full lifecycle management of the Edge
- One management console for Kubernetes and OS
- Save cost and improve productivity with "near maintenance Free" infrastructure

https://partner.suse.com