



Wasabi Vendor Manager

Victoria Richards

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Supporting Wasabi in North America
from Boston, MA



How Can Victoria Help You?

- Assist with Business Development Programs
- Review of Partner Program
- Dedicated Team Trainings
- Assist with Quotes and Orders
- Customer Support
- Licensing Support
- Upsell enablement
- Registering Deals

Victoria has 8+ years' experience working with cyber security solutions and emerging technologies.

Specializing in business development and account management allows her to foster strong relationships, identify areas of opportunity for sales and brand expansion, and provide top tier support to our partners. Victoria is passionate about customer service and driving mutual success in the channel.