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Checkmk is a state-of-the-art monitoring platform for cloud and hybrid infrastructure. Gain a complete view of your entire IT infrastructure: from public cloud providers, to your data centers, across servers, networks, containers, and more. Checkmk enables ITOps and DevOps teams to run your IT at peak performance.
Channel Alliance Manager (CAM): Robert Clark



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Dashlane provides a unified platform (Omnix™) for credential security and password management, protecting over 25,000 businesses and 19 million users worldwide. Known for its zero-knowledge architecture, the company secures employee access and simplifies digital identity.
Channel Alliance Manager (CAM): Sarah Gobell



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LogicMonitor is a cloud-based, hybrid observability platform that provides automated, AI-powered monitoring for complex IT environments, giving businesses end-to-end visibility into their networks, servers, cloud services, and applications to proactively detect and resolve issues before they impact users. It unifies monitoring across on-premises, cloud (AWS, Azure, GCP), and hybrid setups, offering features like automatic discovery, robust alerting, root cause analysis, and customizable dashboards for IT Ops teams.
Channel Alliance Manager (CAM): Robert Clark



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Quantum is a leading provider of specialized data storage, management, and protection solutions designed for video and unstructured data. The company offers technologies for high-speed capture, analytics, and long-term retention, serving industries like media and entertainment, government, and life sciences. With a focus on edge-to-core-to-cloud infrastructure, Quantum provides tools such as file storage software, ransomware-resistant backup, and archive tape systems.
Channel Alliance Manager (CAM): Bryce Scharlemann



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Ivanti is a global enterprise IT and security software company dedicated to unlocking human potential by managing, automating and protecting data and systems to empower continuous innovation. With adaptable software solutions tailored to customer needs, Ivanti empowers IT and security teams to enhance operational efficiency, cut costs and proactively mitigate security risks. At the heart of Ivanti's offerings is the AI-powered Ivanti Neurons platform, which transforms the way IT and security teams operate. By delivering unified, reusable services and tools, the platform helps ensure consistent visibility, scalability, and secure solution implementation, enabling teams to work smarter, not harder.
Channel Alliance Manager (CAM): Denise Johnson



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Harmonic Security is the AI governance and control platform for the AI-first workforce. As employees adopt AI tools and hand work to autonomous agents in products like Claude Cowork, Claude Code, and OpenAI's agents, Harmonic gives security teams visibility and control across browsers, desktops, and the agentic AI layer, including MCP clients and servers. Harmonic stops risky agent actions and prevents intellectual property from leaking to AI providers, without blocking the tools and workflows employees rely on to do their jobs.
Channel Alliance Manager (CAM): Denise Johnson