



Climb, like traditional distributors, delivers reliable supply chain services, and connects technology vendors with thousands of global resellers. But the similarities stop there. Climb Channel Solutions is a different breed of distributor because we are emerging technologies focused, we are fast, agile and flexible, and our top priority is to market, sell, and win together!

WHY CLIMB CHANNEL SOLUTIONS

Climb grows and scales your business by:

- ▶ Introducing new technologies with high margins to your solutions stack
- ▶ Providing sales support, training and enablement, and dedicated Brand Sales Specialists on top vendor lines.
- ▶ Offering creative financing options
- ▶ Serving as your certified product and program channel champion
- ▶ Assisting with business development and marketing



WHAT MAKES CLIMB DIFFERENT FOR THE RESELLER?

- ▶ We accelerate onboarding for immediate go to market execution.
- ▶ We use business intelligence for identifying strategic targets.
- ▶ We have Field and Inside sales teams certified on technology offerings.
- ▶ We provide valuable financing, flooring, and flexible payment options.
- ▶ We have self-service ordering and instant license key delivery.

Become a Climb Reseller!
<https://www.climbcs.com/resellerapp>