

## Climb Channel Solutions Partners with Cloud Instant Backup Recovery to Offer Simplified & Automated Disaster Recovery to the Masses

**Eatontown, NJ (May 22, 2024)** – Climb Channel Solutions, an international specialty technology distributor and wholly owned subsidiary of Climb Global Solutions, Inc. (NASDAQ: CLMB), is pleased to announce its partnership with [Cloud Instant Backup Recovery \(Cloud IBR\)](#), the exclusive provider of automated disaster recovery for backups.

Cloud IBR offers a simple, cost-effective, and fully automated Disaster Recovery SaaS platform tailored for immutable Veeam backups stored in [Wasabi Object Storage](#). With on-demand, automation-driven Bare Metal Cloud server and storage infrastructure, Cloud IBR provides an easy-to-use application ideal for small and medium-sized enterprises. This disaster recovery solution enables all organizations quick recovery from ransomware attacks, natural disasters, or to easily perform cybersecurity compliance testing.

**Cloud IBR's CEO, Gregory Tellone, said, "Partnering with Climb Channel Solutions opens up new avenues for us to expand our reach and deliver our revolutionary Cloud IBR solution to a broader audience. Together we're leveling the playing field for VARs and MSPs alike, by delivering a SaaS platform that offers simple and affordable disaster recovery. Automated and reliable DR is no longer just for the enterprise. We are confident that this partnership will drive mutual success and benefit Climb resellers and their customers."**

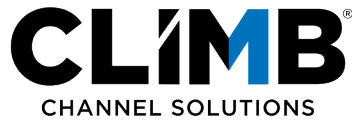
This collaboration underscores Climb Channel Solutions' commitment to offering innovative technologies to its network of value-added resellers (VARs) and managed service providers (MSPs). By joining forces, Climb and Cloud IBR aims to deliver disaster recovery (DR) software that enables cyber-resilience for all organizations, regardless of size, expertise, or budget.

**"Cloud IBR's simplified disaster recovery platform aligns perfectly with our mission to provide VARs and MSPs with user-friendly solutions that drive business growth," said Dale Foster, CEO of Climb Channel Solutions. "We are excited about this partnership and the opportunities it presents for our partners to offer an automated disaster recovery solution to their customers as a complement to one of our focused vendors, Wasabi."**

Those interested in distribution services and solutions should contact Climb by phone at +1.800.847.7078 (US), or +1.888.523.7777 (Canada), or by email at [Sales@ClimbCS.com](mailto:Sales@ClimbCS.com).

### **About Climb Channel Solutions and Climb Global Solutions**

Climb Channel Solutions is a global specialty technology distributor focusing on Security, Data Management, Connectivity, Storage & HCI, Virtualization & Cloud, and Software Application & Lifecycle. What sets Climb apart is our commitment to transform distribution by providing emerging and established IT technologies, flexible financing, real-time quoting, best of breed channel operations, speed



to market, and exceptional service to our partners worldwide. Climb Channel Solutions is a wholly owned subsidiary of Climb Global Solutions (NASDAQ: CLMB). Experience the Climb difference and learn how our people-first approach empowers VARs and MSPs to grow, scale, and accelerate their business. Visit [www.ClimbCS.com](http://www.ClimbCS.com), call 1-800-847-7078, and connect with us on [LinkedIn!](#)

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**About Cloud IBR**

Cloud IBR is a revolutionary backup recovery SaaS platform empowering business of all sizes against data disruption. With over 25 years of disaster recovery experience, Cloud IBR understands the crippling effects of data loss, whether from cyberattacks or natural disasters. The platform is user-friendly, cost-effective, and ensures that critical data is always readily recoverable. Founded on the idea that there must be an easier, faster, and more affordable way to bring disaster recovery securely to the masses, Cloud IBR is committed to providing organizations with the expertise, bandwidth, and budget to rapidly restore data and ensure uninterrupted operations.

Cloud IBR is based in Woodbury, New York. For more information, please visit: [www.cloudibr.com](http://www.cloudibr.com), call 888-646-1555, or follow Cloud IBR on LinkedIn [@cloudibr](#) or X [@cloudibr](#)

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