



Combatting Cyber Threats with AI: Darktrace and Climb Channel Solutions Sign Distribution Agreement for North America

-Leader in AI for cybersecurity Darktrace agrees North America distribution deal with Climb-

Eatontown, NJ (April 1, 2025) – [Climb Channel Solutions](#), an international specialty technology distributor and wholly owned subsidiary of Climb Global Solutions, Inc. (NASDAQ: CLMB) today announced a new partnership with [Darktrace](#), a global leader in AI for cybersecurity. Under this agreement, Climb Channel Solutions will now distribute Darktrace’s portfolio of AI-powered cybersecurity products across North America.

Darktrace provides the essential cybersecurity platform protecting organizations from unknown threats using its proprietary AI that learns from the unique patterns of life for each customer in real-time. The [Darktrace ActiveAI Security Platform™](#) delivers a proactive approach to cyber resilience with pre-emptive visibility into security posture, real-time threat detection, and autonomous response – securing the business across the entire digital estate including cloud, email, identities, operational technology, endpoints, and network. Darktrace’s platform and services protect nearly 10,000 customers across all major industries globally.

"Darktrace's pioneering use of AI in network detection and response has earned the trust of thousands of organizations worldwide," said Dale Foster, CEO of Climb Channel Solutions. "Darktrace's expertise aligns perfectly with our mission to enhance cybersecurity for our resellers and their clients. By integrating Darktrace into our portfolio, we are not only expanding our range of innovative vendors but also reinforcing our dedication to providing unique and differentiated solutions to the market."

"Partners play an essential role in helping to protect customers against the rapidly evolving threat landscape," said Dan Monahan, Chief Partner and Transformation Officer, Darktrace. "Our collaboration with Climb expands the reach of Darktrace’s solutions across North America to help more organizations increase their cyber resilience and take a more proactive approach to cybersecurity. Together, Darktrace and Climb are equipping partners with the tools they need to deliver best in class AI-powered cybersecurity solutions to customers."

For more information about Climb Channel Solutions, visit www.climbcs.com.

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About Climb Channel Solutions and Climb Global Solutions

Climb Channel Solutions is a global specialty technology distributor focusing on Security, Data Management, Connectivity, Storage & HCI, Virtualization & Cloud, and Software & Application Lifecycle.



What sets Climb apart is our commitment to transform distribution by providing emerging and established IT technologies, flexible financing, real-time quoting, best of breed channel operations, speed to market, and exceptional service to our partners worldwide.

Climb Channel Solutions is a wholly owned subsidiary of Climb Global Solutions (NASDAQ: CLMB). Experience the Climb difference and learn how our people-first approach empowers VARs and MSPs to grow, scale, and accelerate their business. Visit www.ClimbCS.com, call 1-800-847-7078, and connect with us on [LinkedIn!](#)

Those interested in distribution services and solutions should contact Climb by phone at +1.800.847.7078 (US), or +1.888.523.7777 (Canada), or by email at Sales@ClimbCS.com.

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