



Climb Channel Solutions Announces North American Alliance with Bugcrowd

Eatontown, NJ (June 18, 2025) – Climb Channel Solutions, an international specialty technology distributor and wholly owned subsidiary of Climb Global Solutions, Inc. (NASDAQ: CLMB) is pleased to announce a new North American distribution agreement with Bugcrowd, a global leader in crowdsourced cybersecurity.

Bugcrowd is a crowdsourced cybersecurity platform designed for identifying and addressing vulnerabilities in digital systems. The company's platform integrates a global network of security researchers, artificial intelligence-powered penetration testing, advanced vulnerability detection tools, and real-time reporting, enabling organizations to strengthen security defenses, mitigate risks, protect sensitive data, and ensure the resilience of systems across diverse industries and technological environments.

This strategic collaboration enables Climb to deliver Bugcrowd's platform-driven security offerings to a broader base of resellers and solution providers, further enhancing its cybersecurity portfolio and strengthening its position as a go-to channel partner for emerging technologies.

At Climb Channel Solutions, we are committed to delivering cutting-edge solutions that align with the evolving needs of our partners and their customers. The addition of Bugcrowd to our vendor portfolio is a natural extension of that mission. With cyber threats growing more complex and persistent, we recognize the demand for modern, scalable, and proactive security solutions. This collaboration allows us to empower our resellers with access to Bugcrowd's trusted platform, backed by the global expertise of its crowdsourced security researchers and ethical hackers. It's another example of how Climb drives value for our partners by identifying and onboarding next-generation technologies built for today's challenges.

"We are thrilled to partner with Climb Channel Solutions, a distributor renowned for its speed-to-market and commitment to partner success," said Jacques Lopez, Vice President of Global Channel and Alliances, Bugcrowd. "This collaboration is pivotal for Bugcrowd, as it extends the reach of our award-winning crowdsourced security platform to Climb CS's vast reseller network and, by extension, to more businesses seeking to improve security resilience over time. We're confident Climb CS customers will benefit from the continuous, scalable, and highly effective vulnerability discovery capabilities only Bugcrowd can provide, helping them stay ahead of threats and protect their critical assets. We're grateful for the opportunity to work with such a dedicated, dynamic team."

Through this collaboration, Climb Channel Solutions will now offer Bugcrowd's industry-leading crowdsourced security platform to its vast ecosystem of over 7,000 resellers. This expansion empowers Climb's partners to offer their customers the Bugcrowd solutions they require, such as vulnerability



detection, penetration testing, comprehensive attack surface management, and Red Team as a Service (RTaaS)— the industry's premier crowdsourced red team offering. The collaboration directly addresses the urgent and ongoing demand from businesses to proactively find and fix vulnerabilities before they can be exploited. Ultimately, this strategic alliance underscores Climb's dedication to providing essential, forward-thinking IT technologies and significantly strengthens Bugcrowd's presence within the channel.

"Bugcrowd brings a truly differentiated approach to the cybersecurity landscape, and we're proud to welcome them into the Climb portfolio," said Dale Foster, CEO of Climb Channel Solutions. "As threats evolve, so must the solutions we deliver—and Bugcrowd's ability to crowdsource elite security expertise at scale is exactly the kind of innovation our partners are looking for. This partnership reflects our commitment to surfacing high-impact, emerging vendors that solve real-world challenges. Together, we're enabling our partners to offer greater protection, with agility and confidence."

Those interested in distribution services and solutions should contact Climb by phone at +1.800.847.7078 (US), or +1.888.523.7777 (Canada), or by email at Sales@ClimbCS.com.

About Climb Channel Solutions and Climb Global Solutions

Climb Channel Solutions is a global specialty technology distributor focusing on Security, Data Management, Connectivity, Storage & HCI, Virtualization & Cloud, and Software & Application Lifecycle. What sets Climb apart is our commitment to transform distribution by providing emerging and established IT technologies, flexible financing, real-time quoting, best of breed channel operations, speed to market, and exceptional service to our partners worldwide. Climb Channel Solutions is a wholly owned subsidiary of Climb Global Solutions (NASDAQ: CLMB). Experience the Climb difference and learn how our people-first approach empowers VARs and MSPs to grow, scale, and accelerate their business. Visit www.ClimbCS.com, call 1-800-847-7078, and connect with us on [LinkedIn](#)!

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About Bugcrowd

We are Bugcrowd. Since 2012, we've been empowering organizations to take back control and stay ahead of threat actors by uniting the collective ingenuity and expertise of our customers and trusted alliance of elite hackers, with our patented data and AI-powered Security Knowledge Platform™. Our network of hackers brings diverse expertise to uncover hidden weaknesses, adapting swiftly to evolving threats, even against zero-day exploits. With unmatched scalability and adaptability, our data and AI-driven CrowdMatch™ technology in our Platform finds the perfect talent for your unique fight. We are creating a new era of modern crowdsourced security that outpaces threat actors.

Unleash the ingenuity of the hacker community with Bugcrowd, visit www.bugcrowd.com. Read our [blog](#).

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